Objective.
Martin Koper, of the Dutch Embassy, reminded us of the purpose of today: for all Dutch Government funded projects to work *tuned to each other* towards food security; to *avoid duplication* and to *learn from each other*, to see opportunities to *scale up interesting lead movements.* “In the end we have to reach more farmers!” The ‘network-market’ and the ‘pitches’ were great tools towards this purpose: there were lively discussions and exchange of contacts for follow up on new connections.

More than just exchange of information
All presentations were informative and demand driven. We learned about the Ethiopian policy for agriculture and how they shifted from a value chain approach to a regional cluster-approach. We learned about microfinance, gender equity, contract farming and how to train 6000 farmers in one year. The introduction about *nutrition sensitive agriculture* was an eye-opener to most of us.

Working in groups, on the incorporation of gender and nutrition in each of our projects, was very much appreciated, as it was effective and successful. We felt a need for nutrition indicators and for close collaboration between *agricultural* and *health* extension agents.
**Follow-up.**
Participants really want more of such learning events, preferably twice a year, with more group discussions. Topics in demand are: import of raw materials of products (and how to deal with that), access to land, improvement of and collaboration in extension work, a specific workshop on access to finance and one on gender approaches (with the AgriProFocus case-study book in February 2016), engagement with the private sector, and how to achieve climate smart agriculture.

A report and all presentations will soon be available at the website of AgriProFocus: www.agriprofocus.com/Ethiopia.

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The existing programmes funded by the EKN: ICCO-FSRE fund, ICCO-TerraFina Microfinance, ISSD (development of viable local seed businesses for the local market), Cascape (increase agricultural productivity in a sustainable way in collaboration with Ethiopian universities), EDGET (Enhancing Dairy Sector Growth in Ethiopia), HoaRec Horn of Africa Regional Environmental Centre

The projects under the Facility of Sustainable Entrepreneurship and Food Security: IncoTec:- Seeds to Feed, DORCAS: Appropriate dairy equipment, AIM: Basic food certification, TGT: Appropriate technology (2-wheel tractor), Solagrow: Innovative Business Model for crop rotation, FairPlanet: High quality vegetable seed, Solidaridad: to increase the availability of nutritious food in coffee producing areas), Veris Investment: a potato processing factory; Kifiya: making banking transactions accessible and affordable.